



VENTURA BENNELONG AUSTRALIAN EQUITIES CORE MODEL

February 2020

COMMENTARY

The December quarter continued what has been a strong run for the ASX in 2019. The many social, political and economic uncertainties that have overshadowed markets nevertheless remain. It all goes to show that the market's moves and investor returns are unpredictable, at least in the short term. We'll still see quite well educated and precise guesses on what's in store for 2020.

The main contributor to the quarterly performance was the fund's outsized position in the healthcare sector, and particularly the positions in Fisher & Paykel Healthcare and CSL. In December, CSL continues to show strong momentum in its business. The company held its R&D investor day, which showcased the R&D work going on behind the scenes to help build the pipeline of new applications and treatments. Historically, CSL has run a very successful R&D program, and this spend has delivered high returns on investment and underpinned longer-term growth in earnings. The other main contributor to the fund's relative outperformance was the significant underweight stance to the underperforming banks. The banks currently face a number of regulatory, economic and other headwinds, and investors are starting to appreciate their weaker investment prospects. Their regulatory risks were highlighted again in the quarter with the announcement of Westpac facing significant fines over breaches of anti-money laundering laws. As always, there were detractors, but they didn't detract much. The largest detractor was Afterpay, which gave back some of the outperformance delivered in previous periods.

All up, it's likely the ASX produces reasonable returns over the medium term, albeit with ups and downs along the way. As always, there are pockets of risk and opportunity within the market, and that recommends towards a selective approach.

Model performance

29/02/2020

Period	Income %	Growth %	Total %
1 month	0.00	-5.94	-5.94
3 month	0.81	-3.76	-2.95
6 month	0.88	5.03	5.91
1 year	3.74	12.31	16.05
3 year pa	6.99	7.28	14.27
5 year pa	5.96	4.12	10.08

Top Holdings

29/02/2020

Security	Portfolio %
1 CSL	15.86
2 FPH	7.52
3 BWX	7.31
4 IEL	6.1
5 ALL	5.65
6 RWC	5.37
7 BHP	5.25
8 JHX	4.96
9 CCP	4.78
10 RMD	4.21
11 FMG	3.77
12 BRG	3.13
13 APT	2.93
14 CTD	2.86
15 SVW	2.2
16 RIO	2.17
17 REA	2.09
18 DMP	1.85
19 A2M	1.79
20 TWE	1.74

* The Ventura Bennelong Australian Equities core model became available for investment on the 3 October 2016. The performance shown is indicative only and may vary to actual investor performance due to investment model trading requirements at the individual investor account level. To provide a longer term view of this Model's performance we have shown returns from the underlying Model Manager which has been managed on the same basis.

Model Composition

29/02/2020

Asset Class	Australian Core	
	Index	Actual
Consumer Discretionary	6.6	21.0
Consumer Staples	5.9	10.8
Energy	4.6	0.0
Financials exProperty Trusts	30.2	9.9
Property Trusts	8.0	0.0
Health Care	11.6	30.1
Industrials	8.1	7.6
Information & Technology	2.6	2.1
Materials	17.0	16.2
Telecos	3.6	0.0
Utilities	1.8	0.0
Cash	0.0	2.3

Model Details

Objective	Outperform S&P/ASX300 Accumulation Index by 2%pa (net of fees) over rolling 3yr periods.
Suggested timeframe	7 yrs
Number of securities	20-60 stocks
Estimated max. turnover	<75% (typically 50%)
Model management fee	0.70% pa
Active stock limits	+/-6%
Cash limit	0-10%

About Bennelong Australian Equity Partners

Bennelong Australian Equity Partners (BAEP) is a boutique fund manager that invests in Australian listed equities. The business was founded in 2008 by Mark East in partnership with Bennelong Funds Management. It is now established as an award winning and highly rated fund manager. BAEP manages funds on behalf of retail and institutional clients, as well as on a pro bono basis for charitable organisations.

Investment philosophy

BAEP believes that high quality companies with solid growth prospects are best positioned to grow value over time. The team also believes that stocks are generally priced to reflect the market's expectations of future earnings, and that it is companies' earnings performance relative to expectations that drives investment returns. BAEP seeks to invest selectively in those companies whose earnings growth potential is underestimated by the market. An actively managed portfolio comprising a hand-picked selection of stocks with prospects that are potentially more favourable than perceived should deliver attractive returns over time.

Investment style

Managing funds actively and according to a fundamental 'core' style, BAEP does not confine itself to selecting stocks according to any one investment approach. Instead, the team focuses on companies that exhibit an attractive combination of quality, growth and value attributes, with an underlying bias towards quality.

Investment process

BAEP's investment process is based on fundamental bottom-up stock picking. At its core, BAEP's process has a focus on extensive on-the-ground and other proprietary research and analysis that includes a comprehensive program of meetings and engagement with listed companies, their competitors, suppliers, customers, regulators, and other relevant industry contacts. Individual stock analysis and portfolio construction is supported by macroeconomic and quantitative research and insights.

About Ventura

Ventura Investment Management Ltd (Ventura) has been proudly managing the asset of Australian investors for over 10 years. Our mission is to assist all Australians in establishing and maintaining financial independence that will allow our investors to achieve what is most important to them.

To deliver this, we have created three series of investment solutions that can be tailored to individual circumstances and goals. Through our scale and expertise, our investors gain access to some of the world's leading asset managers.

Whether you're starting out, a sophisticated investor, or anywhere in between, we have professionally managed investment solutions that help ease the burden of the four key areas to building and maintaining investment portfolios: research, blending of selected assets, monitoring selected assets for quality and valuation and implementation.

About VMAPS

Ventura Managed Account Portfolios (VMAPS) is a next generation portfolio management solution that can be tailored to individual investor circumstances and goals. Through our scale and experience, our investors gain access to the thoughts and expertise of the world's leading asset managers.

Supported by professional financial advice, VMAPS offer investor benefits of:

1. Beneficial ownership of the investments in their portfolio (including payment of dividends)
2. Personal tax positions (including franking credits)
3. Transparency of portfolio holdings with quality online reporting
4. Low cost trading of portfolio holdings
5. Professional portfolio construction and management

With no minimum investment amount, the VMAPS solution offers choice of insurer and is available for Superannuation & Pension, or as ordinary, Non-Superannuation monies (including Self-Managed Superannuation Funds).

For more information speak to your financial adviser.

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